treasurytoday Exclusive Adam Smith Webinar





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Treasury Today Webinar

Business Intelligence At Microsoft Treasury





October 2013

Treasury – Life Cycle of the Dollar

Revenue **Overlay Teams Credit Services** • Manage AR risk and collect cash for Licensing, Retail & Risk Management Credit & Online Collections Operations Treasury Global Cash Management • Cash Concentration & Positioning, Intercompany Funding Cash & Subsidiary Working Capital Management Management Business Risk Financial Risk Collateral Mgmt & Sec Lend Confirmation Capital Markets **Capital** • Liquidity & Investment Portfolios, FX Risk Management **Preservation** Corporate Finance **Capital** • Dividend Policy, Stock Buyback & Strategic Investments Structure

Change in Cash Balance

Treasury Locations



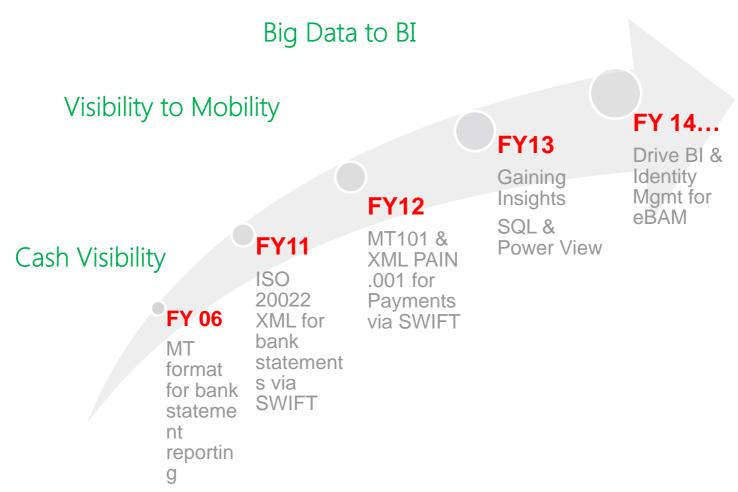
The Treasury team is global with 100 employees residing in Redmond, Reno, Ft. Lauderdale, Dublin, London, Johannesburg, Delhi, Singapore, Beijing, Seoul & Tokyo...

...and 630 Credit & Collection vendor staff residing in Buenos Aires, Dublin, Manila, Singapore

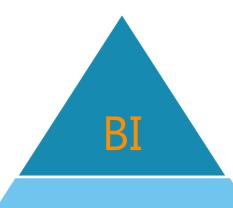
Microsoft Treasury Quick Facts

- 11000 avg. capital markets trades per year
- 45 approved trading counterparties
- \$300B of cash settlement related to portfolio trades
- 238 entities & subs that currently utilize 1286 bank accounts around the world
- 85 banking partners worldwide
- 12,015 Treasury wire payments per year
- Revenue sales in over 190 countries
- \$80B of cash collected in FY13 by World Wide Credit Services (WWCS)
- 630 Vendors supporting collections, risk analysis & applications in Credit Services

Journey in Cash Management



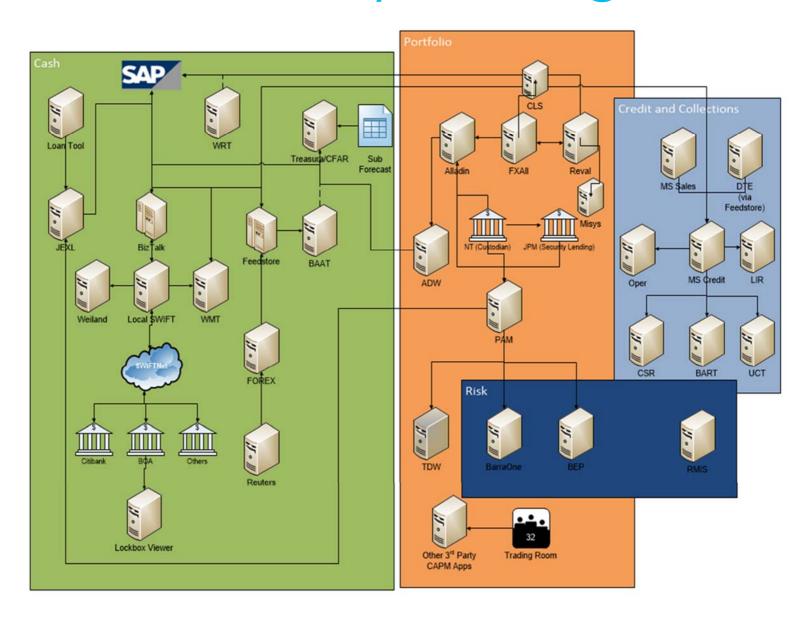
Vision



Data Warehouse

SAP Aladdin MSCredit PAM BAAT
Reval Forex Loan Tool Weiland
SWIFT SSKC BarraOne Sub Forecast

This is a simple as it gets!!



Driving Business Intelligence

- Office 13
 - Power View embedded in Excel
- ISV/Partner Offering
 - DART from Strategic Treasurer for turnkey solution on BI & risk management
- Create your own using SQL 2012, Share Point 2012 and SSRS
 - Treasury has built and showcased CFAR (Cash Flow Analytics & Reporting)



CFAR Launch Screen

Office 365

BROWSE PAGE

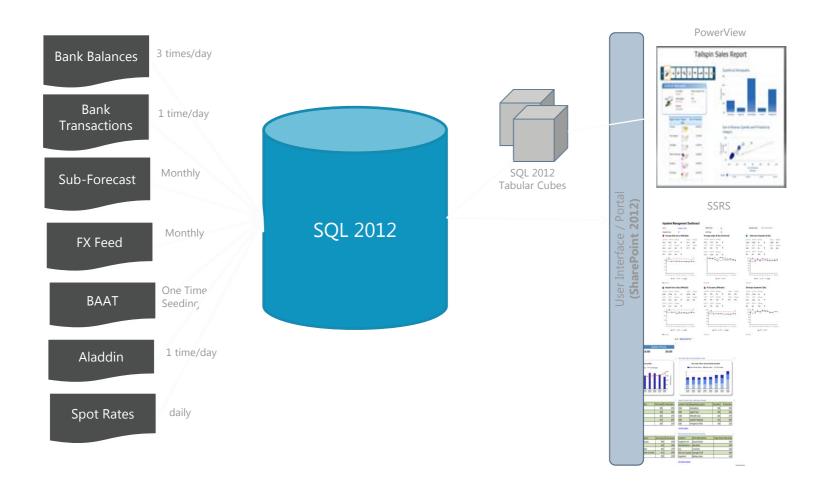


Key Learnings

- Partnership with banks and SWIFT
- Open and honest dialogue
- Design to meet your future requirements not just current
- Be realistic and you don't always need a Maserati
- Effective project management
- Include all stakeholders
- Communicate, communicate, communicate

Appendix

CFAR Data Feeds



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Wire Request Tool

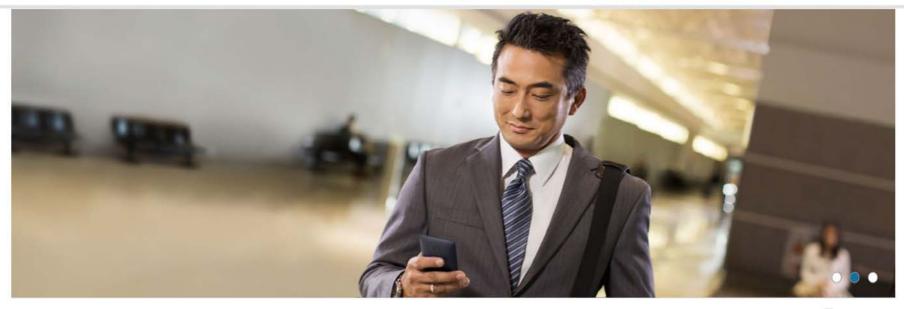
Home

My Tasks

Reports

My Templates

Help



Pending wire requests 0





Dividend / Derivative





Wire request tool makes your life easy!

Wire transfers are initiated to settle transactions pertaining to Corporate Treasury activity, strategic business investments, tax payments where required, certain benefits payments or the payment for goods and services.

My Requests

My Approval

My Templates

Pending

Pending

Reports

Approved

Approved

Help

Mobile WRT App

Installation

Check for updates on your Windows 8 phone Search and Download "Apps 4 Work" from MS Marketplace Open Apps 4 Work and search for MS Wire Request

Features

Push notifications when the status of your request changes Read only ability to review requests



